
NICOLAS BARNETT



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OBJECTIVE

To obtain a position as an Inside
Sales Representative

SKILLS

Fluent in Spanish
SalesLoft – Proficient
ZoomInfo - Proficient

EXPERIENCE

SECURITY INTERN – AUGUSTA GREENJACKET

May 2021-August 2021

Ensured the security of guests and stadium employees through enforcement of security policies regarding stadium entry, alcohol consumption, and guest conduct. Learned how to communicate with members of the public from all walks of life.

BUSINESS DEVELOPMENT INTERN – CONCEAL.IO

May 2022-December 2022

Responsibilities included using ZoomInfo.com and Salesloft.com to build and email/cold call cadences. Was assigned projects from all areas of business including Marketing, Finance, and Sales which taught how each area works. Learned how to be a part of a successful inside sales team. Internship was just for the summer but was extended through the school year because of attitude and work done.

EDUCATION

SPANISH AND INTERNATIONAL BUSINESS

Clemson University

- Palmetto Life Scholarship Awardee

VOLUNTEER EXPERIENCE OR LEADERSHIP

Alpha Sigma Phi: Volunteer and Philanthropy work